

People

TIGER AIRWAYS GETS NEW CEO

Tiger Airways has announced the appointment of Rob Sharp as its new CEO.

Rob is an experienced senior aviation executive, having held a number of executive positions with Qantas Airways over the past 15 years. Rob has served in various commercial roles at Qantas Airways over the last eight years, including strategy and innovation, and global airport infrastructure and services.



Rob Sharp

DSM APPOINTMENT FOR BAROSSA VALLEY

Novotel Barossa Valley Resort has appointed Andrew Houey as the new director of sales and marketing.

Joining Novotel from the Adelaide Convention Bureau, Andrew possesses a strong understanding of the South Australia market with over nine years experience in sales and marketing both at strategic and operational levels. Andrew's experience in the meetings, conference and events industry and strong sales acumen will stand him in good stead for his new role at Novotel.



Andrew Houey

SURFERS PR ROLE

Victoria Thornton has been appointed to the position of distributions and relationship marketing executive at the Crowne Plaza Surfers Paradise.

Victoria has been working in the marketing function for Professional Investment Services where she has been fulfilling the role of marketing and communications coordinator.

B&B COMMITTEE NAMED

Queensland Tourism Industry Council has announced a new Bed & Breakfast and Farmstay Queensland committee.

The committee - a sub-committee under the QTIC Board - meets several times each year to provide support and advice on sector-specific matters. The committee is responsible for enhancing representation within this sector and identifying opportunities for the growth of the sector.

The selected committee members, chosen through votes from industry representatives, are listed alphabetically as follows:

- Grace Cross, Naracoopa Bed and Breakfast (incumbent)
- Mary D'Arcy, Fern Cottage (incumbent)
- Thomas Jones, Staple House Bed and Breakfast (incumbent)
- Sharon Lagan, Alexander Lakeside Bed and Breakfast (incumbent)
- Sue Panuccio, Mt Cotton Guesthouse
- Kay Tommerup, Tommerup's Dairyfarm

NEW GM AT PORTSEA MERCURE

Accor Australia has appointed Duncan Mars as the general manager of the new build Mercure Portsea Resort & Golf Course on Victoria's Mornington Peninsular, which is set to open on 1 June.

Duncan will be responsible for launching the Mercure hotel into the Victorian market which is currently

being built alongside Portsea Golf Club as part of a fully integrated resort complex.

Duncan has been part of the Accor Group for nearly ten years and was previously executive assistant manager, acting general manager and director of sales and marketing at Tasmania's historic Mercure Hadley's Hobart Hotel. Duncan also played an instrumental role in the development and opening of the new Grand Mercure Hobart Central Apartments, converting the hotel precinct into the largest accommodation and function complex in Hobart.



Duncan Mars

SALES DIRECTOR APPOINTMENT WITH EXHIBITION COMPANY

Luxperience has appointed Lindy Andrews as director of sales & partner alliances, effective immediately. With a strong background in leisure and MICE tourism industries, Lindy will lead the Luxperience worldwide sales team to generate more exhibitors from Australasia and the wider global market.

Lindy has a proven track record helping generate record revenues, most recently at Novotel Manly and the Panthers Group of venues. She took her first agency's annual turnover from \$700,000 to \$10 million in eight years. Lindy also created an online media portal for the Australian business events

industry that ranked number one globally for key MICE industry search terms.



Lindy Andrews

CONFIDENT MARKET SEES BROKERS EXPAND

Resort Brokers Australia has expanded its sales team in what managing director Ian Crooks describes as a vote of confidence in the market.

"We had very strong sales and a high level of inquiry and I want to be well placed to take advantage of what I believe signals a return in investor and business confidence," he said.

Former St Kilda player Andrew McQualter has joined the company and will be selling management rights from Burleigh to Cooloongatta and inland to Robina. Andrew, who had seven seasons with St Kilda has been involved in the real estate industry on the Gold Coast where he played for the Suns in 2012, signing up as a semi-professional for the Southport Sharks for 2013.

Joining him on the Gold Coast is Carolyn Griffith with 30 years sales experience. For the last three years she has worked for Audi on the Gold Coast and will specialise in the sale of management rights in Broadbeach, Miami, Chevron Island and surrounding areas.

James Carrick will be based in Port Macquarie. With a background in hospitality and sales, James will focus on selling motels from Port Macquarie to



Andrew McQualter, Carolyn Griffith, James Carrick and Gerard Hurry

◀ Coffs Harbour including the regions around Armidale, Tamworth and Scone.

Gerard Hurry will be based in Melbourne and work throughout central and north-western Victoria. He previously worked in commercial real estate.

"We now have a team of 23 agents. The market is moving and we are moving with it," Mr Crooks said.

MANTRA EXPANDS WITH NEW BDM

Mantra Group, has appointed Richard Crawford as development manager to facilitate the group's ongoing expansion plans.

The appointment reflects Mantra Group's strong growth and future development plans with 17 projects – both new developments and acquisitions - in the pipeline across the Asia Pacific.

The recent opening of the group's first property in Asia – Mantra Nusa Dua in Bali – is the first of many for the region.

Director of acquisitions, Michael Moret-Lalli, said the

appointment is in line with the group's strategy to expand on its portfolio of 112 Peppers, Mantra and BreakFree properties.

A native of Tasmania, Richard cofounded Hobart's internationally acclaimed Henry Jones Art Hotel, and is a former director of the Tourism Industry Council Tasmania. Since 2007, Richard Crawford P/L has delivered a range of commercial consulting services to private and public sector clients, being engaged by some of Tasmania's largest and most high profile organisations, including the Museum of Old and New Art, Federal Group, Tourism Tasmania, and Hobart City Council.

ASSISTANT MANAGER FOR SAVOFF

Brisbane's Emporium Hotel has appointed Justin McConnell as executive assistant manager. Justin joins Emporium Hotel from the Sofitel Brisbane where he was the director of rooms.

Prior to this he enjoyed a long and distinguished international career

with the Hyatt Hotel Group, where he gained extensive management experience in both food & beverage and rooms in Australia and internationally, at marquee Hyatt properties including the Grand Hyatt Bali, the Park Hyatt Sydney and the Hyatt Regency Auckland.

Justin will work alongside Emporium Hotel general manager Peter Savoff, who has led the esteemed hotel since before opening.

SILVER NEEDLE CEO JOINS TAA BOARD

Tourism Accommodation Australia welcomes Silver Needle Hospitality MD & group CEO Iqbal Jumabhoy as the newest member of its board.

TAA chairman Tony South said Mr Jumabhoy's significant experience as a senior executive inside and outside the accommodation sector would help to guide TAA.

"Mr Jumabhoy is looking to drive the growth of the company in the Asia Pacific region. His experience in the banking real estate, corporate management

and hospitality sectors will be extremely useful for TAA's advocacy on behalf of the industry as a whole."

Mr Jumabhoy replaces outgoing TAA board member Jonathan Wooller.

"Jonathan Wooller has been an outstanding contributor to TAA in the time he has served on the board. He has taken a keen interest in the key issues affecting the accommodation industry being addressed by TAA and we thank him for his contributions," Mr South said.

NEW BDM FOR BIG I ADELAIDE

Bronwen Harris has been appointed to the position of business development manager at InterContinental Adelaide.

Bronwen joins InterContinental Adelaide from MCI, a global communications and event management group where she was employed as business development manager for South Australia for the past three years. ■



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Benjamin Franklin

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